

## Bachelor's Program: Management (MAJOR) (English)

### Course Catalog

#	Course Title	Course Prerequisites	ECTS	Contact Hours	Fall Semester	Spring Semester	Lecturer
<b>Free Component: General Module - 60 Credits</b>							
1	Practical Course of English I		6	90	X	X	Nino Rukhadze
2	Practical Course of English II	Practical Course of English Language I	6	90	X	X	Nino Rukhadze
3	Practical Course of Georgian I/Practical Course of German I		6	60/55	X	X	Maia Damenia, Teona Damenia, Nino Tsulaia
4	Practical Course of Georgian II/Practical Course of German II	Practical Course of Georgian I/Practical Course of German I	6	60/55	X	X	Maia Damenia, Teona Damenia, Nino Tsulaia
5	Academic Techniques		6	34	X	X	Academic Writing Centre
6	Introduction to Modern Thought I		6	30	X	X	Tamar Tolordava
7	Introduction to Modern Thought II		6	30	X	X	Tamar Tolordava
8	Elements of Practical Mathematics		6	47	X		Davit Tutberidze, Aleksandre Maisuradze
9	Mathematics for Business	Elements of Practical Mathematics	6	47		X	Davit Tutberidze, Aleksandre Maisuradze
10	Foundations of Business		6	31	X	X	Resan Kikava, Ana Cherkezashvili
<b>Major - Mandatory Courses - 102 Credits</b>							
1	Principles of Microeconomics		6	47	X		Giorgi Papava, Revaz Geradze, Lia Goderdzishvili
2	Principles of Macroeconomics	Principles of Microeconomics	6	47		X	Giorgi Papava, Revaz Geradze, Ketevan Gogochuri
3	Basics of Statistics	Mathematics for Business	6	47	X		Davit Tutberidze, Tornike Tevdoradze
4	Managerial Statistics	Basics of Statistics	6	47		X	Davit Tutberidze, Tornike Tevdoradze
5	Foundations of Management		6	32	X		Tamar Jinchveladze, Ketevan Lakirbaia, Sophio Makashkhia
6	Essentials of Marketing		6	32	X		Tamar Magalashvili
7	Principles of Financial Accounting for Managers		6	47		X	Davit Gamkrelidze, Levan Kuchava
8	Introduction to International Management	Foundations of Management	3	32		X	Anna Tandilashvili
9	Business Ethics and Communication		3	32		X	Marine Mchedlidze, Anna Tandilashvili
10	Basics of Operations Management	Foundations of Management	6	47	X		Salome Danelia, Irakli Danelia
11	Introduction to Organizational Behaviour	Foundations of Management	6	32	X		Maia Bitsadze, Berika Shukakidze
12	Basics of Financial Management	Basics of Statistics, Principles of Financial Accounting for Managers	6	32	X		Nikoloz Kavelashvili, Giorgi Machavariani
13	Foundations of Human Resource Management	Foundations of Management	6	32		X	Tamar Jinchveladze, Teona Kennedy
14	Basics of Strategic Management	Foundations of Business, Foundations of Management	3	32		X	Sophio Lebanidze, Irine Guruli
15	Management Accounting Fundamentals	Principles of Financial Accounting for Managers	3	32		X	Giorgi Machavariani, Levan Kuchava
16	Project Management Basics		6	32	X		Ketevan Lakirbaia, Mariam Matiashvili, Kristine Nachkebia
17	Entrepreneurship	Foundations of Business	6	32	X		Irine Guruli, Nino Patarai
18	Practical Entrepreneurship	Entrepreneurship	6	48		X	Irine Guruli, Nino Patarai
19	Bachelor Project		6			X	
<b>Major - Elective Courses - 18 Credits</b>							
1	Excel Practical Course		6	32	X		Davit Gamkrelidze
3	International Business Regulations		6	32	X		Irakli Danelia
2	International Economic Development Models	Principles of Macroeconomics	6	32	X		Mariam Giorgobiani, Tamar Mdzeleri

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8	<b>Basics of Digital Marketing</b>	Essentials of Marketing	6	32		X	Aleksandre Asatiani, Tamar Chilachava
4	<b>Business English I</b>		6	64	X		Maia Rogava
5	<b>Business English II</b>	Business English I	6	64		X	Maia Rogava
6	<b>Basics of Public Relations</b>	Essentials of Marketing	6	30		X	Tornike Guruli
7	<b>Essentials of Services Marketing</b>	Essentials of Marketing, Foundations of Management	6	32	X		Tamar Magalashvili
9	<b>Basics of Integrated Marketing Communications</b>	Essentials of Marketing	6	32		X	Luka Zedashidze
10	<b>Introduction to Branding</b>	Essentials of Marketing	6	32		X	Maka Asatiani
11	<b>Supply Chain Management</b>	Basics of Operations Management	6	32	X		Nino Shoshitashvili
12	<b>Introduction to Research Methods in Business</b>	Basics of Statistics	6	48	X		Nino Pataria, Ekaterine Urushadze
13	<b>Basics of Sales Management</b>	Essentials of Marketing	6	32	X		Tamar Magalashvili, Luka Zedashidze
14	<b>Internship</b>	Essentials of Marketing, Basics of Operations Management, Introduction to Organizational Behavior, Business Ethics and Communication, Foundations of Human Resource Management, Basics of Strategic Management, Project Management Basics	6			X	