

Bachelor's Program: Management (MAJOR)

Course Catalog

#	Course Title	Course Prerequisites	ECTS	Contact Hours	Fall Semester	Spring Semester	Lecturer
Free Component: General Module - 60 Credits							
1	Practical Course of English I		6	90	X	X	Nino Rukhadze
2	Practical Course of English II	Practical Course of English Language I	6	90	X	X	Nino Rukhadze
3	Practical Course of Georgian I/Practical Course of German I		6	60/55	X	X	Maia Damenía, Teona Damenía, Nino Tsulaia
4	Practical Course of Georgian II/Practical Course of German II	Practical Course of Georgian I/Practical Course of German I	6	60/55	X	X	Maia Damenía, Teona Damenía, Nino Tsulaia
5	Academic Techniques		6	34	X	X	Academic Writing Centre
6	Introduction to Modern Thought I		6	30	X	X	Tamar Tolordava
7	Introduction to Modern Thought II		6	30	X	X	Tamar Tolordava
8	Elements of Practical Mathematics		6	47	X		Davit Tutberidze, Aleksandre Maisuradze
9	Mathematics for Business	Elements of Practical Mathematics	6	47		X	Davit Tutberidze, Aleksandre Maisuradze
10	Foundations of Business		6	31	X	X	Resan Kikava, Ana Cherkezashvili
Major - Mandatory Courses - 102 Credits							
1	Principles of Microeconomics		6	47	X		Giorgi Papava, Revaz Geradze, Lia Goderdzishvili
2	Principles of Macroeconomics	Principles of Microeconomics	6	47		X	Giorgi Papava, Revaz Geradze, Ketevan Gogochuri
3	Basics of Statistics	Mathematics for Business	6	47	X		Davit Tutberidze, Tornike Tevdoradze
4	Managerial Statistics	Basics of Statistics	6	47		X	Davit Tutberidze, Tornike Tevdoradze
5	Foundations of Management		6	32	X		Tamar Jinchveladze, Ketevan Lakirbaia, Sophio Makashkhia
6	Essentials of Marketing		6	32	X		Tamar Magalashvili
7	Principles of Financial Accounting for Managers		6	47		X	Davit Gamkrelidze, Levan Kuchava
8	Introduction to International Management	Foundations of Management	3	32		X	Anna Tandilashvili
9	Business Ethics and Communication		3	32		X	Marine Mchedlidze, Anna Tandilashvili
10	Basics of Operations Management	Foundations of Management	6	47	X		Salome Danelia, Irakli Danelia
11	Introduction to Organizational Behaviour	Foundations of Management	6	32	X		Maia Bitsadze, Berika Shukakidze
12	Basics of Financial Management	Basics of Statistics, Principles of Financial Accounting for Managers	6	32	X		Nikoloz Kavelashvili, Giorgi Machavariani
13	Foundations of Human Resource Management	Foundations of Management	6	32		X	Tamar Jinchveladze, Teona Kennedy
14	Basics of Strategic Management	Foundations of Business, Foundations of Management	3	32		X	Sophio Lebanidze, Irine Guruli
15	Management Accounting Fundamentals	Principles of Financial Accounting for Managers	3	32		X	Giorgi Machavariani, Levan Kuchava
16	Project Management Basics		6	32	X		Ketevan Lakirbaia, Mariam Matiasvili, Kristine Nachkebia
17	Entrepreneurship	Foundations of Business	6	32	X		Irine Guruli, Nino Patarala
18	Practical Entrepreneurship	Entrepreneurship	6	48		X	Irine Guruli, Nino Patarala
19	Bachelor Project	Principles of Microeconomics, Principles of Macroeconomics, Basics of Statistics, Managerial Statistics, Foundations of Management, Essentials of Marketing, Principles of Financial Accounting for Managers, Introduction to International Management, Business Ethics and Communication, Basics of Operations Management, Introduction to Organizational Behaviour, Basics of Financial Management, Foundations of Human Resource Management, Basics of Strategic Management, Management Accounting Fundamentals, Project Management Basics, Entrepreneurship, Practical Entrepreneurship	6	40		X	Tamar Magalashvili, Tamar Jinchveladze, Nino Patarala, Giorgi Khishtovani
Major - Elective Courses- 18 Credits							
1	Excel Practical Course		6	32	X		Davit Gamkrelidze

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2	International Business Regulations		6	32	X		Irakli Danelia
3	International Economic Development Models	Principles of Macroeconomics	6	32	X		Mariam Giorgobiani, Tamar Mdzeleri
4	Basics of Digital Marketing	Essentials of Marketing	6	32		X	Aleksandre Asatiani, Tamar Chilachava
5	Business English I		6	64	X		Maia Rogava
6	Business English II	Business English I	6	64		X	Maia Rogava
7	Basics of Public Relations	Essentials of Marketing	6	30		X	Tornike Guruli
8	Corporate Social Responsibility		3	32		X	Marika Mchedlidze
9	Essentials of Services Marketing	Essentials of Marketing, Foundations of Management	6	32	X		Tamar Magalashvili
10	Basics of Integrated Marketing Communications	Essentials of Marketing	6	32		X	Luka Zedashidze
11	Introduction to Branding	Essentials of Marketing	6	32		X	Maka Asatiani
12	Supply Chain Management	Basics of Operations Management	6	32	X		Nino Shoshitashvili
13	Introduction to Research Methods in Business	Basics of Statistics	6	48	X		Nino Pataria, Ekaterine Urushadze
14	Basics of Sales Management	Essentials of Marketing	6	32	X		Tamar Magalashvili, Luka Zedashidze
15	Internship	Essentials of Marketing, Basics of Operations Management, Introduction to Organizational Behavior, Business Ethics and Communication, Foundations of Human Resource Management, Basics of Strategic Management, Project Management Basics	6			X	